





AESTHETICS, ECONOMY & FUNCTIONALITY:
THE PHOTOVOLTAIC ROOF T.C.R. (Triactive Coor Roof)
BY DESIGNERGY



THE EVOLUTION OF ROOFING

TRADITIONAL SOLUTION

PV SYSTEM ON THE ROOF

PV MODULS

TILES

OTHER PROTECTIVE LAYERS





THE EVOLUTION OF ROOFING

TRADITIONAL SOLUTION

NEWER SOLUTION

PV SYSTEM ON THE ROOF **BIPV REPLACES ONLY** THE TILES

PV MODULS

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OTHER PROTECTIVE LAYERS

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DESIGNERGY* THE EVOLUTION OF ROOFING

TRADITIONAL SOLUTION

NEWER SOLUTION

PV SYSTEM ON THE ROOF **BIPV REPLACES ONLY** THE TILES

PV MODULS

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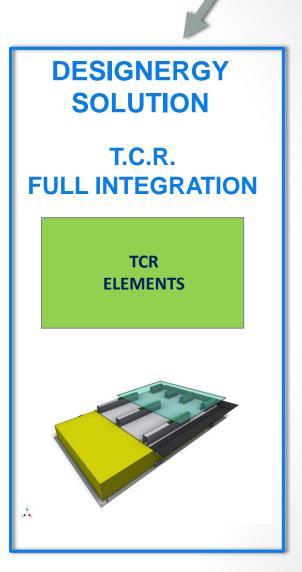
TILES

OTHER PROTECTIVE LAYERS

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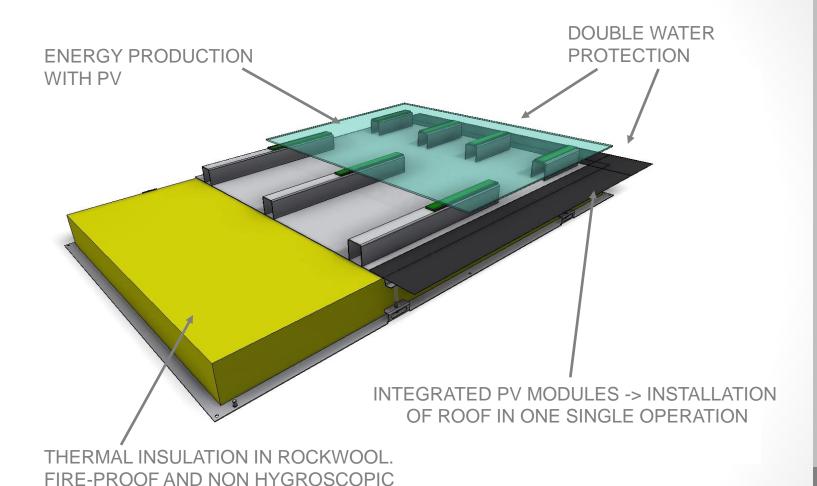








FULLY INTEGRATED SOLUTION







DESIGNERGY* DESIGNERGY = DESIGN + ENERGY





TAILORED DUMMY MODULES



NARROW ANGLES EASILY COVERED

CHIMNEYS AND ROOF WINDOWS FULLY INTEGRATED



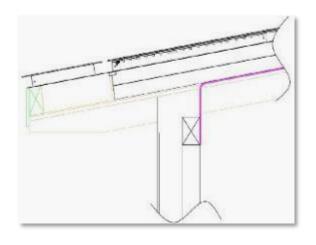


A COMPLETE ROOF SYSTEM

TAILORED METAL SHEET PARTS:

- WATER PROTECTION
- VENTILATION
- AESTHETICS

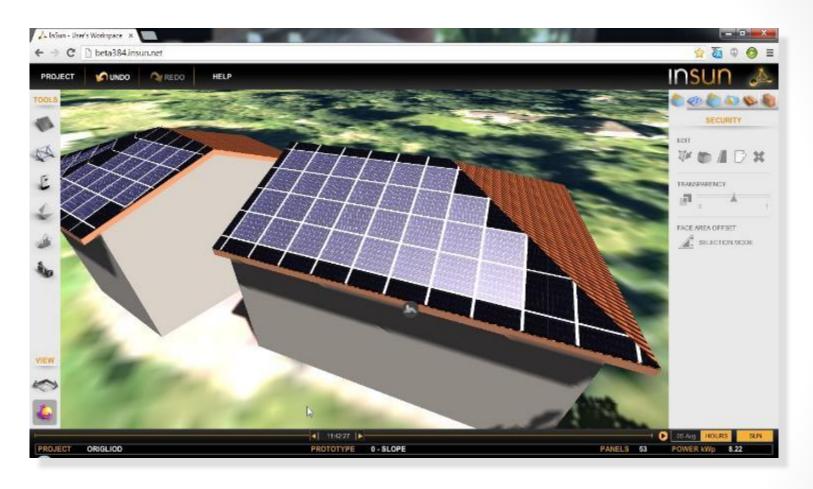








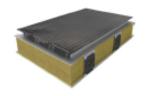
SIMULATION SOFTWARE: EASY ROOF CALCULATION



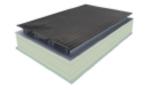
BASED ON GOOGLE MAPS DATABASE A COMPLETE PROJECT EASILY DEVELOPED: POWER, ENERGY, CAD DRAWINGS AND PART-LIST



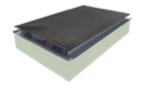
FOR PITCHED ROOF







GREATEST COMPROMIZE



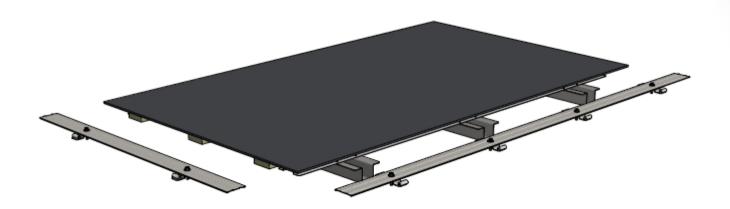
COSTS LIKE A ROOF WITHOUT SOLAR

CHARACTERISTIC	TCR 2100 "PREMIUM"	TCR 610 "STANDARD"	TCR 310 "ECO"
Photovoltaic Power (Wp)	240 with 54 Cells	255 with 60 Cells	250 with 60 Cells
Compression Load (kg/m²)	>1000	>540	>240
Watertight Layers (#)	3	3	1 (3)
Integrated Solution	Yes	Yes	No (Yes)
Lightning Protection Grid	Yes	Yes	No (Yes)
Thermal Isolating Material	Rockwool	PET- Foam (Rockwool)	PET- Foam (Rockwool)
Metallic Components	Anodized Aluminium	Galvanized Steel	Galvanized Steel
Lamination Materials Photovoltaic	Glass-Glass	Glass-Glass	Glass-Glass (Glass-Backsheet)
Expected Lifetime (Years)	40 +5	30 +5	20 +5
Walkable	Yes	Yes	Yes (No in cae of Glass-Backsheet)
Replaceable PV Modules	Yes (No)	Yes	Yes
Swiss made	Yes	Produced in Switzerland	Produced in Switzerland
Price Comparison (pro m²)	100%	75%	50%

[] Optional



FOR FLAT ROOF



TCR Flatroof









PRE-ASSEMBLED ELEMENTS (Supermodules)



ENGINEERING AND PRODUCTION OF PRE-ASSEMBLED MODULES (5x1, 6x1, 3x2):

- EASIER TRANSPORT
- QUICK INSTALLATION
- LESS OPERATIONS ON BUILDING SITE

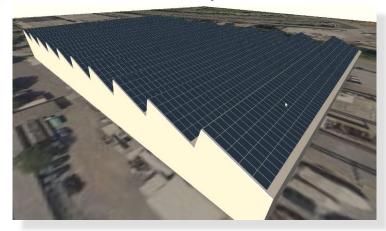
LESS PROBLEMS = PROFIT







1) PORTFOLIO - NEW - Q3 2017







6500 sqm, 1MWp, Lugano – Production Hall with Supermodule Renovation of 40 years old ethernit asbesto roof



1) PORTFOLIO - NEW - Q3 2017



6500 sqm, 1MWp, Lugano – Production Hall with Supermodule Utility buys at an interesting price module and rights to use electricity 30 years Building owner gets a... NEW ROOF FOR FREE!!!!







2) DESIGNERGY T.C.R. - Triactive Core Roof CASE HISTORY "GENEVA/10"

SURELEVATION D'UN IMMEUBLE DE LOGEMENT

July 2017

www.designergy.ch







2) PROJECT GENEVA/10 with Designergy TCR system Vs. Traditional solution:

Total Area 1000 sqm Total Power 97 kW

Energy production 100.000 kWh/year

COSTS

TRADITIONAL SOLUTION - NO PV:

Concrete flat roof, with no PV installation, expected life 15-20 years

646.000 CHF

DESIGNERGYTCR SOLUTION - WITH PV (as-built):

2 sides with metal structure with inclination $6^{\circ} + 1$ flat roof for HVAC and technical installation + PV with Designergy TCR system, expected life 30-40 years

660.000 CHF

Delta (PV included) 4%

Savings for PV production about 15.000-20.000 CHF/year for 30-40 years (the roof is basically for

free)

Benefit for PV installation: not considered in this calculation

THE ROOF WILL BE FOR FREE OR THE ELECTRICITY IS FOR FREE!!!!

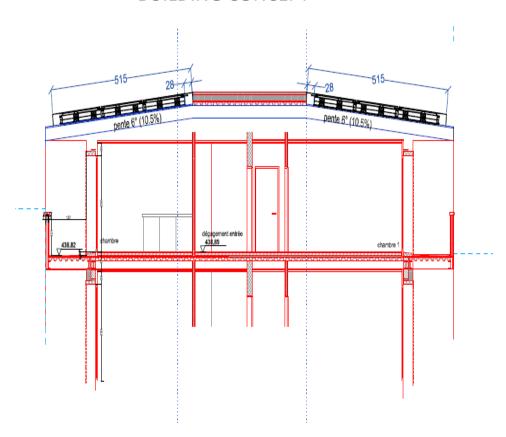
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BUILDING CONCEPT







work in progress



finished roof

www.designergy.ch



3) PORTFOLIO WITH SUN2WHEEL



55 sqm, 8 kWp, Switzerland – E-mobility parking/charging Yearly petrol savings from own produced electricity: 4000\$!!!!

THE BUILDING IS FOR FREE!!!!



4) PORTFOLIO



750 sqm, 90 kWp, Switzerland – Production hall – Project winner of SIMULATED PRODUCTION: 79'000 kWh/Year REAL PRODUCTION: >90'000 kWh/Year





PORTFOLIO - NEW - Q3 2017



2000 sqm, 280 kWp, Bern - Production Hall



PORTFOLIO - NEW - Q3 2017



2000 sqm, 280 kWp, Bern - Production Hall - During installation





100 sqm, 7 kWp, Switzerland - Residential





100 sqm, 7 kWp, Switzerland - Residential





170 sqm, 23 kWp, Switzerland - Warehouse





105 sqm, 10kWp, Switzerland – Residential (TCR 2000)

120 sqm, 11kWp, Switzerland – Residential (TCR 600)



DESIGNERGY TCR'S UNIQUE & AMAZING FEATURES

CONSTRUCTION PHYSICS:

- FIRE RESISTANCE WITH HIGHEST FIRE RESISTANT COMPONENTS
- LONG LASTING MOISTURE MANAGMENT & INSULATING R VALUES >5
- NO THERMAL BRIDGES & LONG LASTING INSULATING R VALUES >5

ELECTRICAL SAFETY:

- INTEGRATED UPPER FARADAY CAGE FOR LIGHTNING SAFETY (ELECTROSUISSE)
- EQUIPOTENTIAL INCLUDED (ELECTROSUISSE)

PHOTOVOLTAIC FEATURES:

- COMES AS ONE PIECE OF ROOF BUT PV MODULES DETACHABLE
- COMPLETE WITH DETAIL ENGINEERING & DUMMIES
- STEP-PROOF LAMINATED MULTI-GLASS PHOTOVOLTAIC MODULES
- HIGHEST COMPRESSION STRENGTH UP TO 1000 kg/sqm (10 m SNOW)
- IDEAL REAR VENTILATION OF MODULES FOR HIGHEST kWh/kWp RATIO

INSTALL ATION:

- UNBEATABLE INSTALLATION SPEED AND SIMPLICITY
- ADAPTABLE TO DIFFERENT STRUCTURES

INVESTMENT:

- BEST PRICES OR BEST PRODUCT OR BOTH
- MULTIPLE CERTIFICATIONS (IEC,...) AND WARRANTIES (30 YEARS: >85% POWER)
- SERVICING HIGHLY REDUCED THANKS TO FRAMELESS PV MODULES & NO OBSTACLES

ENVIRONMENTAL FOOTPRINT:

- 1 TON CO2 PER SQM SAVED OVER MINIMUM 30 YEARS LIFECYCLE
- ALL MATERIALS ARE RECYCLABLE, EASILY AVAILABLE & NON-TOXIC



DESIGNERGY TODAY

SUMMARY AND OUTLOOK IN PILOT MARKET **SWITZERLAND** (transition B2C → B2B):

- INSTALLED BASE 2014 - 2016

0,4 MWp

- INSTALLED BASE 2016

>1,5 MWp

- NEGOTIATION PIPELINE 2017-2018: >30 MWp

 NEGOTIATING WITH AND LOOKING FOR INTERNATIONAL PARTNERS (LICENSING → JV) Europe, India, Africa, USA, Asia



DESIGNERGY B2B PROGRAM win-win teamworking

A project with Designergy TCR materials requires the strict cooperation between some players:



- Architect / Engineer
- Energy manager
- Owner/investor
- Roofing specialist
- Tinsmith
- Electric installer



DESIGNERGY B2B PROGRAM What we offer to our Partners



- Layout/Project of TCR Elements
- Technical support for the metal parts (interface with roof)
- Supply of TCR materials and accessories
- Tools for the installation
- On site coordination and inspection
- Installation manuals and documentation



DESIGNERGY SINCE 2011

2011-2013:
DESIGNERGY'S TEA

DESIGNERGY'S TEAM DEVELOPS TCR CONCEPT IN COLLABORATION WITH SUPSI-ISAAC (Lugano)



2012-2013:

FIRST PROTOTYPES





DESIGNERGY TODAY

HQ IN SAN VITTORE (CH):

R&D, production, offices





INDUSTRIAL PARTNERS:

- Sika/Dow Corning
- Sunage/Trina
- Flumroc/Rockwool
- Sonnen Batterien

Potential Partner:

Flextronics





AWARDS / REWARDS

2011-14:

- Best Business Idea Award 2010 in the Canton of Ticino, sponsored by BSI Bank-
- Microcredit City of Lugano Prize for Innovative Business (2010)
- Swiss Federal Commission for Technology & Innovation (CTI) Project 2011-2013 to Support Industrial Development
- 2.Prize Swissparks Startups 2013 organiazed by all Swiss Start-up incubators
- TOP 100 Swiss Startup 2013, 2015 and 2016 organized by IFJ
- Venturekick Stages 1-2-3 (2011-2012) organized by IFJ and Gebert Rüf Foundation
- CTI Label 2013

2015:

- Designergy obtained as first Company the financial support of Technologiefonds of Swiss Federal Office for the Environnment (FOEN) to foster sales ramp-up

2016:

- WATT D'OR by Swiss Federal Office of Energy (SFOE)
- Canton GR Economic Association Innovation Price

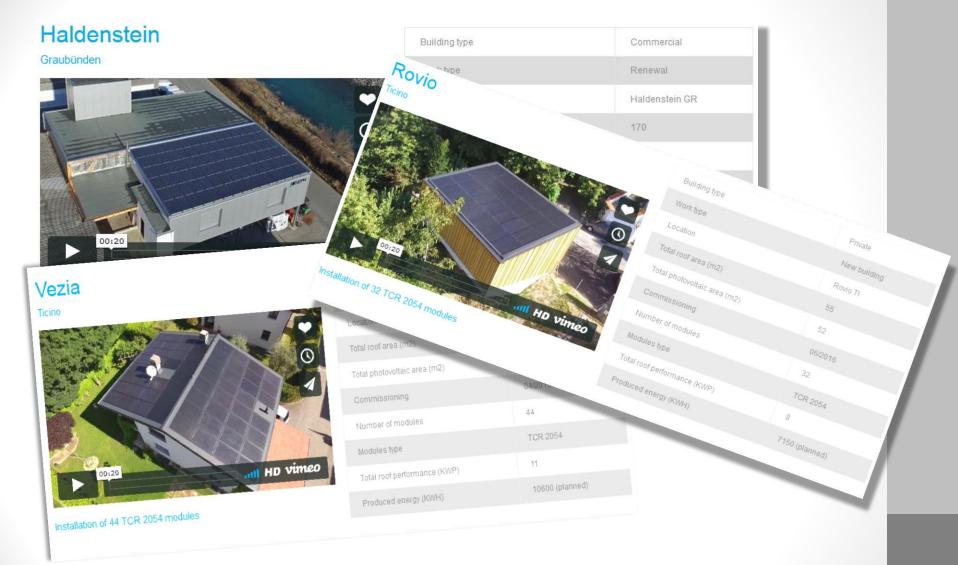




TRAINING: Designergy Academy



REFERENCES - see www.designergy.ch









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